

About the company:

Jaro Education is a leading Ed Tech company and pioneer in the executive education space catering to various B-Schools, Universities and premium Institutes nationally and internationally.

We are presently with 18 offices in India and a staff strength of over 1000+ employees. We have enrolled over 1.5 lakh working professionals. The group turnover is 58 crores with a profit of 17 crores annually.

We are partnered with various Premium Institutions for promoting executive education include Indian Institute of Management (IIM's), National Stock Exchange (NSE), Welingkar Institute of Management, Mumbai and many more.

Designation: Trainee - Career Development Executive

Eligibility criteria:

1. BCom/BBA/BBM/BA i.e. any management/arts/commerce graduate 2020 Batch
2. MBA - General/Marketing/International Business/Retail 2020 batch with graduation in management/arts/commerce mandatory
3. MCom

Job Description: (70% inside sales & 30% outdoor meetings)

- Lead generation through cold calling & scheduling an appointment with the prospective leads
- Meeting & counselling the prospects - that are mostly working executives & corporate professionals from various industries.
- Achieving enrolment targets (End to End Sales)

Compensation: Upto 7.50 LPA

Job Locations: Mumbai, Pune, Bangalore, Hyderabad, Chennai, Noida & Gurgaon

We are also offering Internship for the above profile.

Stipend - INR. 18,000 - 20,000 per month + Incentives
Minimum 45 days internship mandatory.